

# Vice President Opportunity

**Are you a great leader with a knack for building relationships?**

**Are you familiar with Ontario automobile insurance and the mutual insurance community?**

**Are you able to balance the big picture with the small details?**

## Is this the opportunity for you?

**We're seeking a highly motivated and self-directed visionary to:**

- Recruit and manage a small team of subject matter experts to develop and enhance the automobile product on behalf of members of the Ontario mutual insurance community
- Keep abreast of changing automobile insurance regulations, and develop relationship with the regulator (FSRA)
- Manage relationships with member companies, OMIA and Farm Mutual Re
- Develop a mechanism for obtaining member company input and feedback
- Liaise with system vendors to ensure proper and adequate information technology direction and requirements are provided for various automobile policy management systems
- Develop automobile insurance rates
- Maintain and enhance the product manual
- Oversee automobile insurance product training

**You have:**

- Minimum ten years experience with Ontario automobile insurance in progressive leadership capacity
- University degree in a related discipline
- CIP or FCIP designation
- Existing relationship with the regulator is an asset
- Strong leadership attributes
- Ability to lead without always having direct authority
- Ability to work in a diverse environment with numerous stakeholders

This role reports into Farm Mutual Re on behalf of a group of Ontario mutual insurance companies. It is located at the Farm Mutual Re offices at 350 Pinebush Road, Cambridge Ontario. While most of the work is likely to be completed at the office, some remote working opportunities do exist. This role offers a competitive salary, employer-paid benefits, and a retirement plan.

If we've sparked your interest and you are up for a challenge, we encourage you to contact [hr2@ouritcloud.com](mailto:hr2@ouritcloud.com) to receive more details.

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The mutual insurance community represents one of the most secure financial networks in Canada. At its core is the tradition of 'neighbour helping neighbour.' The business model is simple – there are no shareholders. Mutual insurance companies are owned by policyholders. Policyholders are participants in the business and have a voice. Their interests are served first. The Canadian mutual insurance community started serving farmers in the 1800s. Today, mutuals insure all types of risks, including auto, farm, property, and commercial and they are still rooted in the community. Mutuals are neighbourhood champions that support local economies and bolster local projects.

This position oversees the product-manufacturing arm of the automobile insurance rating plan known as Farm Mutual Re (on behalf of Ontario Mutuals or Company 789). The premium base is approximately \$250M with underwriting and distribution handled by 33 independent mutual insurers across Ontario.