



WESTMINSTER

MUTUAL INSURANCE COMPANY

Career Opportunity- Sales Agent - Hybrid

We take pride in our role to protect our neighbours, their families, and their businesses and farms. We have a 165-year history of serving our client-owners that anchors our sense of purpose and shapes our values as an employer.

Minutes from London, Ontario, we offer a work environment that is balanced and family-friendly, no matter what your family looks like. We value work/life balance, and support your growth both in and outside of the office.

Overview:

Our Company is looking for an experienced Sales Professional to actively manage and grow a long-term, established book of business. Your success as a Sales Agent for Westminster Mutual comes from your passion for helping people. You're good at making real connections with people, largely because you have great listening and questioning skills. Once you know what they want and need, you take pride in being able to tailor a policy to their needs. You will create relationships and build strong connections with our customers to provide protection for their businesses, vehicles and homes.

What you'll do

- Provide exceptional service to insurance clients
- Identify new clients to secure new business
- Collaborating with Underwriters to develop coverage proposals that are consistent with Underwriting Guidelines
- Build and maintain positive working relationships with individuals, families, business owners, farmers and your fellow colleagues

What you'll need

- Experience in a producer/insurance agent role
- Ability to obtain and maintain an Agent's License
- Familiarity with MS Office – Word, Excel, Outlook
- Excellent customer service skills, including excellent verbal and written communication skills

Work with us and enjoy

- Benefits including medical, dental, life, and DC pension plan
- A family work atmosphere with great work-life balance

Interested? Email your resume and cover letter to: cvandaele@wmic.ca